



## Monthly Statistics Report

To: Tom Jones, Aviation Director; Tim O'Krongley, Deputy Director

From: Brian Pratte, Air Service Administrator

Copies: San Antonio Regional Stakeholders

Subject: June 2016 Monthly Statistics

Date: July 28, 2016

### SUMMARY

A record month for San Antonio International Airport, which served 800,107 total passengers in June 2016, a 3.1% increase as compared to June 2015. This represents the first time on record total passenger traffic has exceeded 800,000 in the month of June. The increase can largely be driven by a solid increase in domestic traffic. Domestic traffic for the month was up 4.7%, while international traffic experienced a decline of 20.6%. While still a decline, the rate of decline in international passengers has decreased. In addition, if service that no longer exists is removed, such as Southwest to Mexico City or VivaAerobus to Monterrey, the actual decline in international traffic equates to 7.8%.

Calendar year-to-date (CYTD) traffic continued its growth, up 0.85%, representing a total of 4,201,063 total passengers. This also represents the largest CYTD traffic on record through June. In June, total air cargo had to be estimated due to an internal reporting issue with FedEx. Based on that estimate, air cargo increased 7.5% year-over-year to 19,827,367 pounds. CYTD total cargo softened slightly versus the same period in 2015 to 112,460,920 pounds, or (1.1%). Please see Exhibit A for a detailed breakdown.

As part of our expanded efforts towards air service development, the San Antonio International Airport is also in the final stages of developing a cohesive air service marketing and advertising program. This program will broaden awareness of options, including carriers and destinations, throughout San Antonio and the surrounding region.

### DOMESTIC PASSENGERS

Scheduled domestic capacity, or seats, increased in June 2016 year-over-year to 437,217 monthly departure seats, an increase of 5,241 seats, approximately 1.2%. This

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increase was largely driven by the launch of Frontier service to four destinations in addition to Allegiant service to three nonstop markets. On a monthly basis, airlines may make adjustments to the number of flights and seats available to match any seasonality or market demand trends. Total domestic passengers trended up 4.7%, exceeding the increase in capacity. The passenger traffic reported by the airlines tended to trend with the change in capacity.

Airline	Seat Capacity Change	Passenger Change
Alaska Airlines	6.1%	5.3%
Allegiant Air*	100.0%	100.0%
American Airlines	(12.6%)	(5.4%)
Delta Air Lines	0.9%	2.5%
Frontier Airlines**	100.0%	100.0%
Southwest Airlines	1.8	1.9%
United Airlines	(4.6%)	(3.3%)

\*Allegiant Air began service from SAT to FLL, LAS and SFB in November 2015; \*\*Frontier service to/from ATL, DEN, LAS and PHL began in May 2016

When comparing year-over-year domestic capacity changes, the results were based on the following:

- Alaska Airlines: used larger equipment on their SEA route
- Allegiant Air: started new service to FLL, LAS and SFB in November 2015
- American Airlines
  - DFW and LAX: made day-of-week adjustments starting in November 2015
  - PHL: post-merger with US Airways, service to PHL was eliminated in October 2015
- Southwest Airlines: added a second daily flight to BNA in June 2015
- United Airlines: primarily adjusted gauge of aircraft across multiple markets

## INTERNATIONAL PASSENGERS

Scheduled international capacity, or seats, decreased in June 2016 year-over-year to 24,583 monthly departure seats, a decrease of 7,768 seats, approximately (24.0%). This is in line with the decline in total international passengers, which decreased (20.6%). The passenger traffic reported by the airlines tended to trend with the change in capacity. In addition to capacity adjustments, the continuing devaluation of the Peso to the US Dollar may be contributing to decreased leisure travel between the two countries. In June 2016, the Peso had 14.5% less value than the same time in 2015, and 29% less value than two years prior to that.

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Airline	Seat Capacity Change	Passenger Change
Aeromexico	(15.7%)	(31.0%)
Interjet	(4.9%)	(3.6%)
Southwest (International)	(56.7%)	(48.3%)
United	(41.4%)	2.9%
VivaAerobus**	(100.0%)	(100.0%)
Volaris	62.5%	62.5%

#Southwest discontinued SAT to MEX service in March 2016 \*\*VivaAerobus ceased service from SAT to MTY in August 2015

When comparing year-over-year international capacity changes, the results were based on the following:

- Aeromexico: reduced frequencies to MEX from twice to once daily in September 2015, except for peak travel periods
- Southwest: ceased service from SAT to MEX in March 2016, and did not operate SAT to CUN in May 2016.
- VivaAerobus: ceased service from SAT to MTY in August 2015.

#### UPCOMING SCHEDULE CHANGES

Frontier Airlines launched new nonstop service to four destinations in May 2016.

- Atlanta, GA (ATL): effective May 13<sup>th</sup>, four times per week utilizing 150-seat Airbus A319 aircraft
- Denver, CO (DEN): effective May 13<sup>th</sup>, daily service utilizing 150-seat Airbus A319 aircraft
- Las Vegas, NV (LAS): effective May 15<sup>th</sup>, three times per week utilizing 150-seat Airbus A319 aircraft
- Philadelphia, PA (PHL): effective May 13<sup>th</sup>, four times per week utilizing 150-seat Airbus A319 aircraft.

On May 19<sup>th</sup>, Southwest Airlines announced **NEW** nonstop service to Kansas City, MO effective November 6<sup>th</sup>, 2016. The daily flight will be operated with a 143-seat Boeing B737-700 aircraft. In addition, Southwest will be adding a fifth daily departure to Houston Hobby on the same day.

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## EXHIBIT A

### San Antonio International Airport Passenger & Air Cargo Activity Summary Report

	June			Calendar Year-to-Date		
	2016	2015	% Change	2016	2015	% Change
<b>Passengers</b>						
Domestic Enplanements	385,954	366,659	5.26%	2,012,547	1,960,721	2.64%
Domestic Deplanements	374,877	360,095	4.11%	2,000,440	1,958,052	2.16%
<b>Total Domestic Passengers</b>	<b>760,831</b>	<b>726,754</b>	<b>4.69%</b>	<b>4,012,987</b>	<b>3,918,773</b>	<b>2.40%</b>
Intl Enplanements	20,923	25,498	-17.94%	94,981	126,552	-24.95%
Intl Deplanements	18,353	23,991	-23.50%	93,095	120,471	-22.72%
<b>Total Intl Passengers</b>	<b>39,276</b>	<b>49,489</b>	<b>-20.64%</b>	<b>188,076</b>	<b>247,023</b>	<b>-23.86%</b>
<b>Grand Total All Passengers</b>	<b>800,107</b>	<b>776,243</b>	<b>3.07%</b>	<b>4,201,063</b>	<b>4,165,796</b>	<b>0.85%</b>
<b>Air Cargo (in Pounds)</b>						
Domestic Freight Enplaned	5,877,195	5,205,075	12.91%	32,452,988	32,036,283	1.30%
Domestic Freight Deplaned	7,148,298	6,506,468	9.86%	41,447,295	42,504,044	-2.49%
<b>Total Domestic Freight</b>	<b>13,025,493</b>	<b>11,711,543</b>	<b>11.22%</b>	<b>73,900,283</b>	<b>74,540,327</b>	<b>-0.86%</b>
Intl Freight Enplaned	640,698	750,302	-14.61%	3,439,366	3,300,784	4.20%
Intl Freight Deplaned	194,432	327,873	-40.70%	1,150,163	1,208,317	-4.81%
<b>Total Intl Freight</b>	<b>835,130</b>	<b>1,078,175</b>	<b>-22.54%</b>	<b>4,589,529</b>	<b>4,509,101</b>	<b>1.78%</b>
<b>Total Freight</b>	<b>13,860,623</b>	<b>12,789,718</b>	<b>8.37%</b>	<b>78,489,812</b>	<b>79,049,428</b>	<b>-0.71%</b>
Mail Enplaned	3,005,035	2,860,644	5.05%	16,906,588	17,467,927	-3.21%
Mail Deplaned	2,961,709	2,798,143	5.85%	17,064,520	17,132,166	-0.39%
<b>Total Mail</b>	<b>5,966,744</b>	<b>5,658,787</b>	<b>5.44%</b>	<b>33,971,108</b>	<b>34,600,093</b>	<b>-1.82%</b>
<b>Grand Total All Air Cargo</b>	<b>19,827,367</b>	<b>18,448,505</b>	<b>7.47%</b>	<b>112,460,920</b>	<b>113,649,521</b>	<b>-1.05%</b>

### San Antonio International Airport Aircraft Operations

	June			Calendar Year-to-Date		
	2016	2015	% Change	2016	2015	% Change
Air Carrier	7,709	7,779	-0.90%	43,764	44,272	-1.15%
Air Taxi	1,739	1,932	-9.99%	10,214	11,806	-13.48%
General Aviation	4,301	4,017	7.07%	25,088	24,402	2.81%
Military	460	515	-10.68%	2,688	2,743	-2.01%
<b>Total Itinerant</b>	<b>14,209</b>	<b>14,243</b>	<b>-0.24%</b>	<b>81,754</b>	<b>83,223</b>	<b>-1.77%</b>

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